

Skandia™ Investment Solutions Commission Statement for New Investment and Switch Transactions

Initial commission

Clubfinance will take no initial commission on new investments or switch transactions. Paper applications must be sent to Clubfinance to ensure that no initial commission is deducted.

Fund-based trail commission (also known as servicing or renewal commission)

The annual rate of trail commission depends on the fund. Please refer to the current Skandia™ 'funds list' to determine the rates applicable to your intended fund(s). Note that commission rates may change in the future.

The amount of trail commission paid depends on the future value of your investment. This is illustrated for example values of £1,000 and £2,000 in the table below.

	A	B	C	D	E
Annual fund-based trail commission rate	£1,000: Trail commission received by Clubfinance each year	£2,000: Trail commission received by Clubfinance each year	Percentage of trail commission rebated by Clubfinance	£1,000: Trail commission annual rebate	£2,000: Trail commission annual rebate
0.00%	£0.00	£0.00	75%	£0.00	£0.00
0.05%	£0.50	£1.00	75%	£0.38	£0.75
0.10%	£1.00	£2.00	75%	£0.75	£1.50
0.15%	£1.50	£3.00	75%	£1.13	£2.25
0.20%	£2.00	£4.00	75%	£1.50	£3.00
0.25%	£2.50	£5.00	75%	£1.88	£3.75
0.30%	£3.00	£6.00	75%	£2.25	£4.50
0.35%	£3.50	£7.00	75%	£2.63	£5.25
0.40%	£4.00	£8.00	75%	£3.00	£6.00
0.45%	£4.50	£9.00	75%	£3.38	£6.75
0.50%	£5.00	£10.00	75%	£3.75	£7.50

Columns A and B show the amount of commission that Skandia™ would pay to Clubfinance each year for example investment values of £1,000 and £2,000.

Clubfinance receives trail commission payments from Skandia™ every 2 months.

Column C shows the percentage of the trail commission received by Clubfinance that is rebated to its customers.

Columns D and E show the amount of commission that Clubfinance would rebate to a customer each year, if Clubfinance received the commission shown in columns A and B.

Please note the following if your Skandia™ Investment Solutions account was formerly a Skandia™ MultiFUNDS account not set up through Clubfinance. If the account was originally set up on an 'enhanced initial commission', or 'reduced servicing commission basis' there may be no trail commission paid.

In these circumstances, or if you did not originally open your account through Clubfinance, please ensure that you have sent a 'Change to Commission' form to Clubfinance so that fund-based trail commission is paid and no initial commission is deducted.

Note that trail commissions are only paid if you continue to hold your investment and whilst Clubfinance is your agent.

Clubfinance rebates trail commission once a year in December based on trail commissions received up to 31st October.

Please see the Clubfinance Terms of Business for further information on rebates including the nature and timing of these rebates (<http://www.clubfinance.co.uk/TermsBus.htm>).