

## Skandia Investment Solutions Commission Statement for New Investment and Switch Transactions in the Collective Retirement Account

### **Initial commission**

Clubfinance will take no initial commission on new investments or switch transactions. Paper applications must be sent to Clubfinance to ensure that no initial commission is deducted.

### **Trail commission (also known as servicing or renewal commission)**

Clubfinance will receive nominated trail commission of 0.1% per year based on the value of your investments. This is because we cannot provide cash rebates of fund-based trail commission on pension products.

If, at the end of a particular month, the nominated trail commission is lower than the fund-based trail commission generated by your selected funds, then Skandia Investment Solutions will reinvest the difference in your selected funds. See the 'Skandia Investment Solutions Terms and Conditions of the Collective Retirement Account' document for more information.

Should the nominated trail commission be higher at the end of a particular month than the fund-based trail commission generated by your selected funds, then Skandia Investment Solutions will levy a charge by cancelling units/shares against your funds to meet the cost of this difference.

The fund-based trail commission referred to above varies according to the funds selected but is typically between 0% and 0.5% per annum. See the Skandia Investment Solutions 'Funds List', where the current rates of fund-based trail commission for your selected funds are shown. Note that fund-based trail commission rates may change in the future.

The amount of nominated trail commission paid to Clubfinance depends on the future value of your investment. This is illustrated for example values of £1,000 and £2,000 in the table below.

	<b>A</b>	<b>B</b>
<b>Annual nominated trail commission rate</b>	<b>£1,000:</b>	<b>£2,000:</b>
	<b>Trail commission received by Clubfinance each year</b>	<b>Trail commission received by Clubfinance each year</b>
<b>0.10%</b>	£1.00	£2.00

Columns A and B show the amount of commission that Skandia would pay to Clubfinance Ltd each year for example investment values of £1,000 and £2,000.

Clubfinance Ltd. receives nominated trail commission payments from Skandia every 2 months.

If you did not originally open your account through Clubfinance, please ensure that you have sent a 'Change to Commission' form to Clubfinance so that the correct rate of nominated trail commission is paid and no initial commission is deducted.

Note that trail commissions are only paid if you continue to hold your investment and whilst Clubfinance is your agent.